



AIM Italia Conference - London

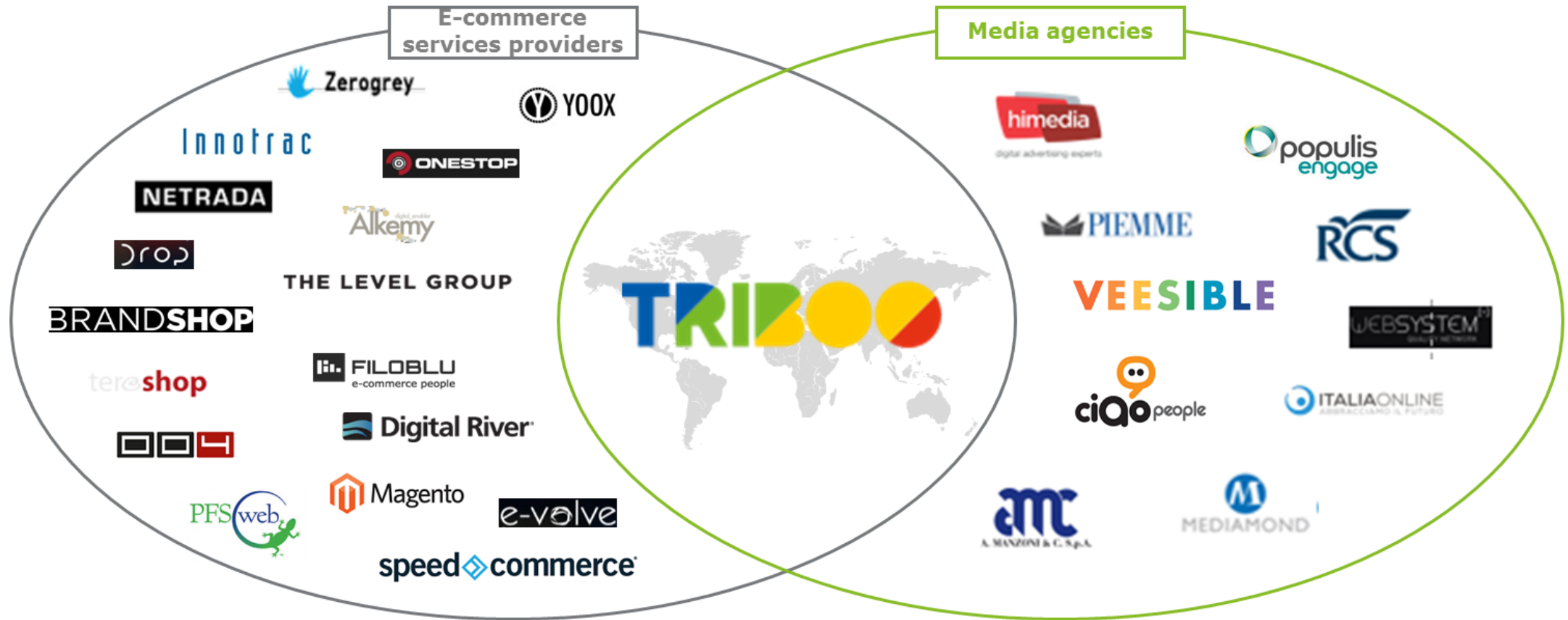
11/05/2017

#join the

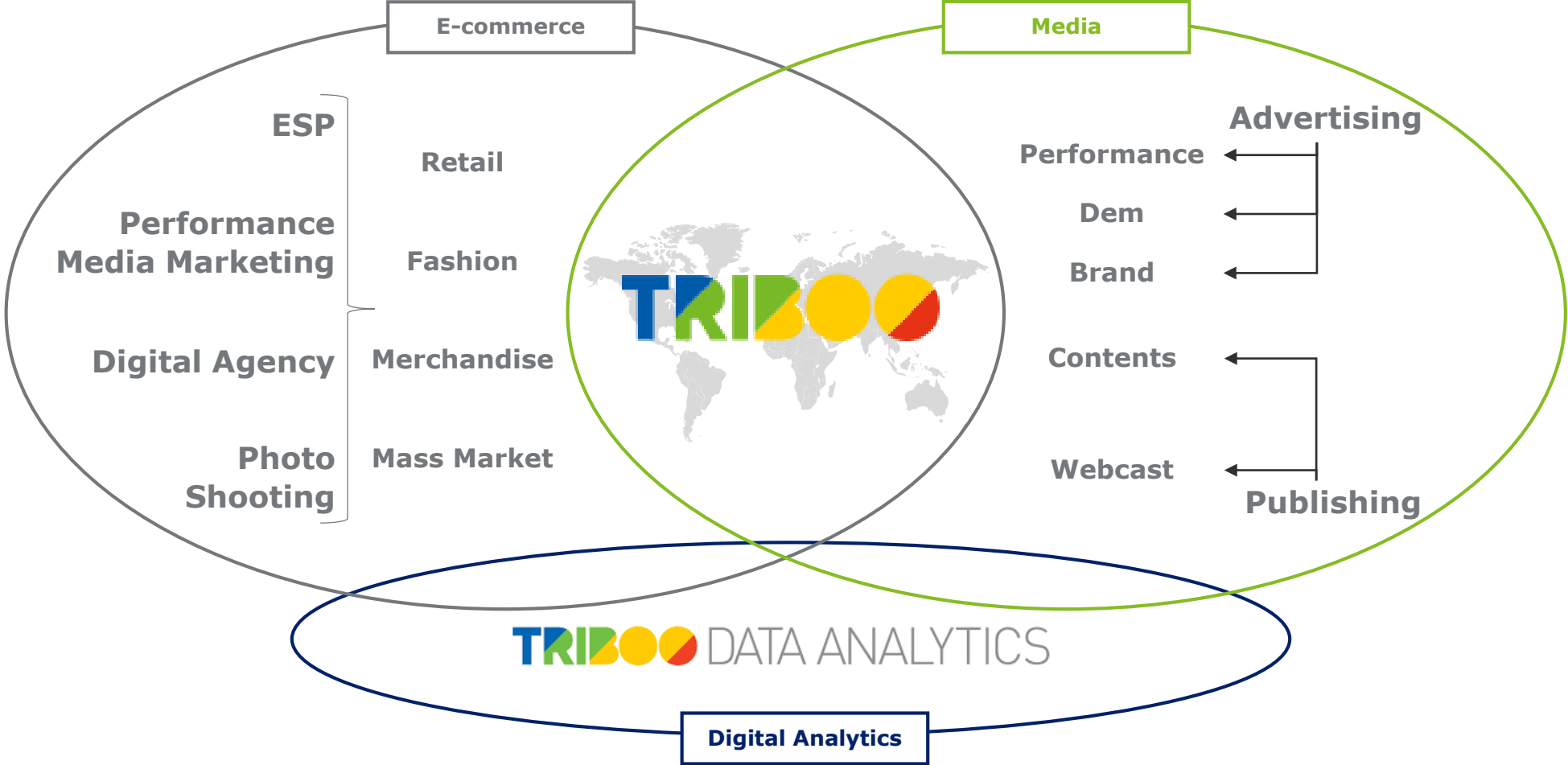
TRIBOO

CONNECTING
BUYERS AND SELLES
FACILITATING TRANSACTIONS
THROUGH ORIGINAL CONTENT
LEADING TECHNOLOGY
AND SEAMLESS OPERATIONS

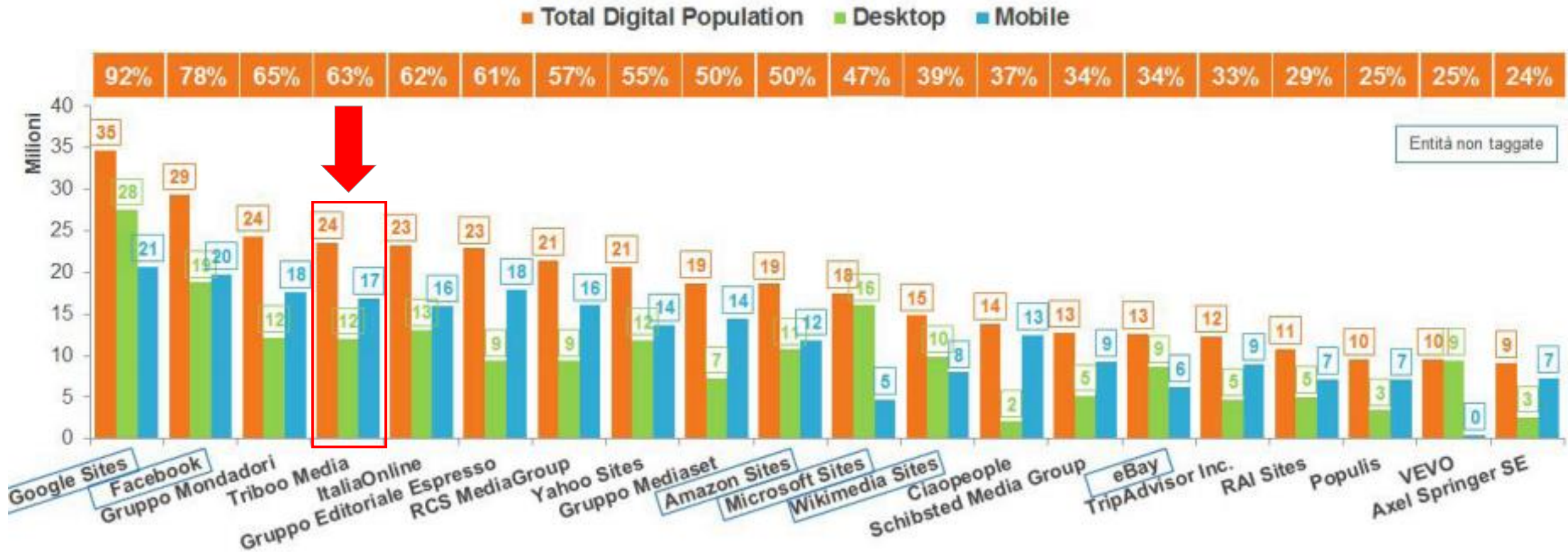
Competitive Landscape



Triboo Offering



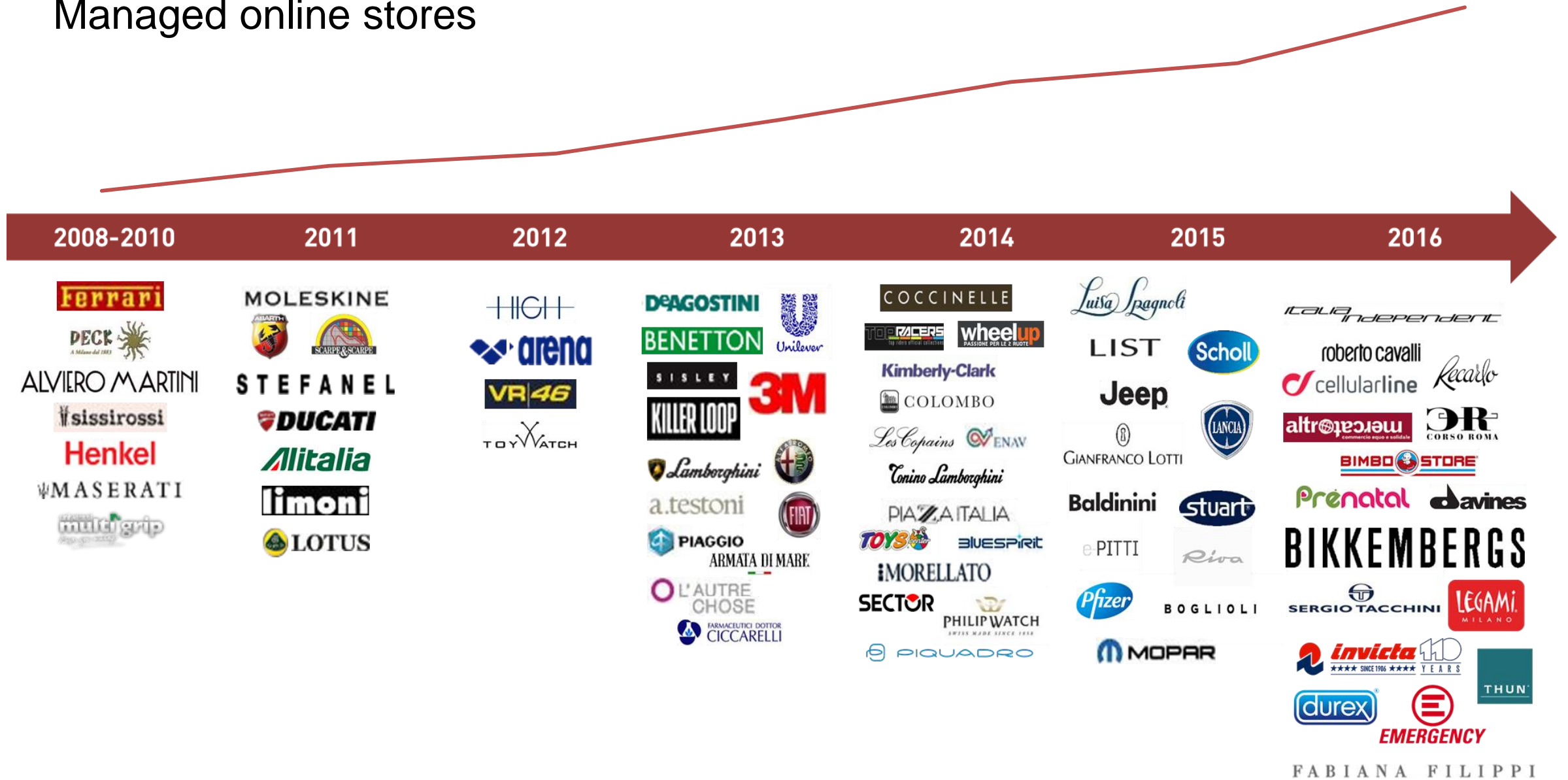
2nd Italian digital publisher



*Source: Comscore data February 2017



Managed online stores



Financials

31 march 2017:

- Cash and cash equivalents: 11.3 million €.
- Net financial position: 3.8 million €
- 21 Acquisition in the last 3 years (22.51 million €)

Distributed Dividend:

- 2015: 1.990.812,50 €
- 2016: 2.030.628,75 € (+2%)
- 2017: 2.155.515,75 € (+6%)

Triboo Group (homogeneous perimeters results projection)						
/000 euro	PF2015	inc. %	PF2016	inc. %	Delta	var. %
Revenues	86.011	100%	97.028	100%	11.017	13%
EBITDA Adjusted	10.519	12,23%	11.605	11,96%	1.086	10%
EBIT	6.704	7,79%	6.826	7,03%	122	2%
Pre-tax Profit	6.532	7,59%	6.635	6,84%	103	2%
Net Profit	4.308	5,01%	4.550	4,69%	242	6%





Q&A TIME

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